



The IAC Group



# ABOUT US

The IAC Group of Companies are leading Aviation Crewing and Air Operator Management Consultancies supplying crews and expertise to major international airlines, with personnel based worldwide.

Members of the IAC Group of Companies are owned and operated independently in Europe, New Zealand and the Pacific.

IAC offers a complete range of aviation-related services from provision and management of aircrew through to related operational consultancies and financial services. The IAC Group is ideally positioned to market suitable expertise and products on an international level. This is compounded by the strength of IAC core staff, which include operational support, legal, financial, administration, etc., with each facet headed by a highly respected and successful individual.

IAC provides technical advice for obtaining international licences for new and expanding carriers and offers a complete range of commercial pilot training including Cockpit Resource Management (CRM).

IAC is committed to providing a quality solution to the highest of standards to satisfy our customers requirements in the most cost-effective manner possible.

# AVIATION SERVICES

- Buying, selling or leasing aircraft or engines using our worldwide database of available aircraft and engines
- Operational support, planning and advice
- Audits – Operational and Engineering & Maintenance standards, and support of quality assurance
- Accident & Investigation reports
- Complete design of GPS “instrument approach procedures” at non radio aid equipped airports including the plot of the topographic base used and “publication ready” DAP plates
- ATC expertise including completely independent advice on equipment selection
- SAR expertise
- GNSS Implementation assistance
- GNSS Airborne Solutions to include GPS, GPS GLONASS, Pilot Training, Installation assistance and user training
- Airport design and development
- Aircrew and maintenance – scheduling, services and management
- Ground maintenance/Engineering training on all Boeing, McDonnell Douglas and Airbus aircraft, all Pratt & Whitney, Rolls Royce and General Electric power plants, through our associate company JTP
- Supply of ground engineering and maintenance personnel
- The evaluation and selection of technical aircrew and cabin crew for companies that wish to employ their own personnel
- IAC also recognised the requirement for specific financial services for both customers and IAC personnel.  
Products include:
  - Income Protection Insurance
  - Travel & Emergency Medical Insurance
  - International Comprehensive Medical Insurance
  - Aircraft Insurance
  - Life Insurance



# AIRLINE CLIENTS

## AIRDO (HOKKAIDO INTERNATIONAL AIRLINES)

- B767 & now B737 Captains

## AIR CHINA

- A330 & B737 Captains

## AIR CHINA CARGO

- B744 Captains and First Officers

## AIR JAPAN (AJX)

- B767 Captains & FO's (type rated and non-typerated)

## ANA & JP EXPRESS (AJV)

- B767 Captains & FO's (type rated and non-typerated)

## AIR NEW ZEALAND

- Selected to supply complete technical crew (50) for two (2) Malaysian registered B747's operating under the Air New Zealand AOC to Qantas procedures for the HAJ 1994 programme.
- Required training of crews to gain recency and the required standards to satisfy the Malaysian CAA, New Zealand CAA, Australian CAA and Air New Zealand. This operational requirement was achieved in just on three weeks and the operation ran smoothly and efficiently between Jakarta and Jeddah for the period of the HAJ. We believe that no other organisation in the Pacific rim had the capacity to achieve this to the required standard in the time allotted.
- Supplied complete dedicated technical crews to Air New Zealand to crew a leased B747 aircraft to operate between Auckland and the West Coast of USA, Korea, Japan and Taiwan.
- Supplied 20 B767-200 Captains and First Officers for a six month contract for dry leased Britannia Aircraft.

## AIR NIUGINI

- B737, F100, DH\*-Q400 and CH8-123 Captains and First Officers.

## AIR PACIFIC

- B747 Line and Check and Training Captains and Flight Engineers, B737 Capt & FO's, B767 Capts & FO's, B744 Capts & FO's, and the new A330 TRE/TRI, Line Capts & FO's.
- Emergency Procedures (EP) and Dangerous Goods (DG) instructors

## ANSETT INTERNATIONAL

- B747 Check and Training Captains, Line Captains, and Simulator Instructors.

## AUSTRALIAN AIRLINES

- Recruitment of B767 crew and contract management for Flight Operations personnel & AOC.

## CAPITAL AIRLINES (DEER AIR)

- A320 Captains

## CHINA AIRLINES (CAL)

- Captains and Instructors for B747-400, A340, B747-200, MD-11, A300-600 and B737-800. First Officers (Typerated & Non Typerated) for B747-400, A340 and B737-800.

## CHINA SOUTHERN AIRLINES (CSA)

- Captains for A330, B777 and A320, A320.

## GRANDSTAR AIRLINES

- B744 Captains and First Officers

## HAINAN AIRLINES

- First to provide foreign Flight Crew on a long term basis in China. Currently contracted to provided B737 EFIS/NG, A330 and B767 Captains

## HEVI LIFT (PNG)

- Retained as aviation consultants and upgraded their operational manuals to incorporate new PNG CAA regulations.

## IBEX AIRLINES

- CRJ Captains and Instructor Pilots

## IMPULSE AIRLINES

- Australian International AOC (Air Operator's Certificate) High Capacity AOC application.

## JET AIRWAYS OF INDIA

- B737, A330/A340 & ATR72 Captains (TRE, TRI & Line Captains)

## KINGFISHER AIRLINES OF INDIA

- A320, ATR72 Captains (TRE, TRI & Line Captains) and First Officers



### KOREAN AIR

- Instructors, Captains & FO's for B747-400, B747 Classic, B777, A330, B737NG, A300-600, MD-11, MD-82.
- IAC personnel have also been tasked with Safety and Training Audits in addition to holding Assistant Chief Pilot positions.

### KIRIBATI CAA & AIR KIRIBATI

- Operational and administrative consultancy, reviewing and advising on the Administration and Operational manuals, such as the comprehensive Flight Operations Audit of Kiribati CAA for AusAID including aerodrome facilities, air traffic services, rescue & fire fighting service and Air Kiribati.

### MANDARIN AIRLINES – INTERNATIONAL

- Assistant Chief Pilot, Captains, Instructors, scheduling and operational support for B747-SP and B747-400 operation between Taipei/Vancouver and Taipei/Sydney 1992 – 2000, when it was taken over by China Airlines of Taiwan.
- Awarded “Best Foreign Airline” into Australia in 1992 & 1993
- IAC was instrumental in training Mandarin B747-SP Captains to the B747-400 which commenced operation in June 1995.

### MANDARIN AIRLINES - DOMESTIC

- Sole contract to supply B737-800 Captains and Instructors.

### MILNE BAY AIRLINES (MBA) OF PAPUA NEW GUINEA

- Application for Australian International AOC (Air Operator's Certificate) and airline license enabling the operation of MBA's first international services.
- CRM Instructors & Courses

### NEWAIR

- Operational & strategic aviation consultancy
- Recruitment of key personnel for management positions & general flight crew recruitment

### NSW RURAL FIRE SERVICE

- Operational and Engineering & Maintenance Audit consultancy to aerial (helicopter and fixed wing) firebombing operations.
- Accident & Investigation reports (Jet Ranger)

### OZJET

- Operational consultancy
- Recruitment of key personnel for management positions

### PANAM INTERNATIONAL AVIATION ACADEMY (PR OF CHINA)

- Flight Instructors and Air Traffic Controllers.

### POLYNESIAN AIRLINES

- B737 EFIS/NG Captains and First Officers.

### QANTAS

- Selected to meet a projected peak demand for B747 crews.

### ROYAL TONGAN AIRLINES

- Provision of aircrew as and when required.

### ROYAL AIR CAMBODGE

- B737 aircrew as and when required.

### SABENA

- IAC won a very competitive bid to be given exclusivity by the Belgian airline to outpace its cockpit crew.

### SHENZHEN AIRLINES

- A320, B737 EFIS/NG & EMB Captains

### SKYMARK AIRLINES

- B737 Captains & B767 Captains & FO's. B737 Instructor Pilots.

### SPRING AIRLINES

- B737 EFIS/NG Captains

### TRANS MALDIVIAN AIRWAYS

- Comprehensive DHC-6 Engineering & Maintenance Audit

### VIETNAM AIRLINES

- Instructors & Captains for ATR72, A320, A330, B777 aircraft and any future types.

### VIRGIN BLUE

- Prepared the successful re-submission to CASA standards High Capacity AOC
- Provided B737 Operational and Maintenance advice and support consultancy.

### XIAMEN AIRLINES

- B737 EFIS/NG Captains



# AIRLINE TRAINING

- Long-term associations with Qantas, Air New Zealand and NATCO/PAIFA to utilise their full simulator and training facilities.
- Tailored CRM courses - type ratings (transition) courses, check & training for license renewals, line and simulator and recency.
- IAC was also selected over other training organizations to provide both Air Pacific & MBA with a tailored Cockpit Resource Management (CRM) course for all aircrew, plus Dangerous Goods(DG) and Emergency Procedures (EP) for Air Pacific
- Selected by PanAm International Aviation Academy in China to provide Flight Instructors and Air Traffic Controllers.

## AOCs

### AUSTRALIAN AIRLINES

- Provided regulatory expertise for the preparation and subsequent successful issuance of their High Capacity AOC for its B767 international services.

### IMPULSE AIRLINES

- Selected to assist in preparing and successfully submitting a complete application for an Australian International AOC (Air Operator's Certificate) High Capacity AOC application.

### MILNE BAY AIRLINES (MBA) OF PAPUA NEW GUINEA

- Assisted in preparing and successfully submitting a complete application for an Australian International AOC (Air Operator's Certificate) and airline license enabling the operation of MBA's first international services.

### VIRGIN BLUE

- Selected to audit, advise and assist in the preparation of the successful re-submission to CASA standards High Capacity AOC
- B737 Operational and Maintenance advice and support consultancy.



# AIRPORT DESIGN

- IAC has put forward a proposal received favourably by the Australian Federal Government to improve the existing Sydney International Airport, Kingsford Smith Airport (KSA). Essentially, the proposal consists of constructing two runways in the south of Botany Bay, and together with the supporting infrastructure, it would be operated in co-ordination with the existing runways at KSA, all as part of the one Sydney Airport, satisfying all concerned parties.
- Retained by Engineering firm Tierney and Partners as consultants for airport design and development.

## GPS NPA RUNWAY APPROACHES

- Pasmenco Century Mine Airport
- Lilydale Airport
- Conducted GPS approach feasibility studies (survey and evaluation) at numerous other airports in Australia.
- IAC's experienced instrument procedure design team has also provided international GNSS implementation expertise and GPS approaches to a number of airports in New Zealand, Fiji, Thailand, Bhutan, Zimbabwe and has provided GPS approach feasibility studies to other countries.

## AERODROME LIGHTING & APPROACH LIGHTING SYSTEMS

- Provides CASA approved commissioning flight checks of all aerodrome lighting and approach lighting systems. IAC completed checks of PAPI and T-VASIS systems and runway lighting on several occasions at:
  - Canberra International Airport;
  - Sydney Kingsford Smith Airport; and
  - Melbourne International Airport (including the runway widening for the A380).
- Flight commissioning of runway, PAL and obstacle lighting at many Australian military & regional airports such as:
- Flight commissioning of Suai Airport's PAPI system for the United Nation's East Timor administration.
  - Derby
  - Coffs Harbour
  - Curtin
  - East Sale VIC RAAF
  - Edinburgh Air Base
  - Gove
  - Lake Cargelligo
  - Moomba Airport
  - Mount Hotham
  - Orange
  - Perisher Helipad
  - Port Macquarie
  - Portland Airports
  - Richmond RAAF
  - Sherger (SA); and
  - Tindal Airbase
  - Warrachnabeal (VIC) to name a few



# MEMBERSHIPS

- IAC is a member of the AAA (Australian Airports Association). IAC has representation in Zimbabwe and Singapore as well as personnel on all continents at any one time.
- IAC provides highly qualified experts as guest speakers to Singapore Aviation Academy in delivering CNS/ATM seminars.
- IAC are registered suppliers to ICAO (a United Nations body) to where a number of our experts have either worked or represented, as well as for IATA.
- IAC was awarded a Period Offer by AusAID (Australian Agency for International Development) to provide ad hoc aviation advice and consultancy to AusAID.
- IAC is also a registered supplier of aviation expertise on the World Bank, Inter-American Development Bank and Asian Development Bank's DACON databases and are also registered consultants to International Finance Corporation.
- IAC was very proud of the exclusive agreement it had with the Marubeni Corporation whereby the Marubeni Corporation marketed and promoted the services of IAC in Japan.
- IAC were appointed as international marketing agents for the impressive Coffs Harbour Education Campus (CHEC) English Language Centre, which is a partnership between Southern Cross University, TAFE NSW and the NSW Department of Education and Training.

FOR FURTHER INFORMATION, PLEASE CONTACT:

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